

## Olympus Financial Services®



## Financing Solutions to Optimize Your Olympus Technology Investments

### **Innovative investment solutions.**

For more than 30 years, Olympus Financial Services has been helping customers keep pace with our latest technological advancements and innovations.

### **Flexibility is the rule, not the exception.**

We are committed to providing your organization with the right technology and financing solutions that help you effectively manage product life cycles and changing budget requirements.

### **Customized, cash-flow efficient financing.**

Whether your organizational goals indicate a simple or complex solution, we are experts at developing customized, flexible, cash-flow efficient financing solutions for your technology.

### **Nationwide financing specialists.**

For more information or to set up a consultation, contact your Olympus Financial Services professional.



### **We Offer Leasing and Financing:**

- **100% Financing for Olympus Technology**
- **Master Lease/Financing Arrangements**
- **Equipment Lease Structures**
  - Fixed Payment Plans
  - Cost Per Procedure® Plans
  - Capital and Operating Lease Structuring
  - Fair Market Value Purchase Options
  - Fixed Purchase Options
  - Deferred payments
  - Step leases
  - Include Service and Consumables

### With an Olympus Financing Solution:

#### Afford capital equipment when you need it

- Make no payments until 30 days after lease commencement
- Bridge gaps in your budget to enable new technology acquisitions and timely upgrades
- Take advantage of low lease payments reflective of today's money markets

#### Align payment with technology life cycles

- Ensure that payment strategy for Olympus technology complements the equipment's optimal life cycle
- Let optimal-use life cycles, not ownership, drive your technology strategies
- Keep revolving lines for short-term needs and long-term bond and debt lines for projects with longer life cycles

#### Manage ongoing cash flow and support liquidity

- Match outgoing payments more closely to incoming revenue generated from your capital equipment
- Pay as you go with our Cost Per Procedure® plan for even more payment-to-revenue precision
- Mitigate impact of irregular revenue cycles, and initial procedure ramp-up phase

#### Maximize your annual budget

- Acquire the technology you need with minimal budget impact
- Select a term that most closely matches your technology strategy
- Spread the cost over 2 to 5 years as you gain the benefit from using your technology

#### Optimize the return on your revenue-producing technology

- Minimize your cost-to-use with a Fair Market Value Purchase Option structure
- Invest in technology with a lower cost to use versus an often higher cost to own
- Position to upgrade older technology to new, more efficient technology at the right time

#### Be ready to change, maintain, and grow

- Address your technology requirements asset by asset with our flexible end-of-term options
- Return to upgrade or replace heavily used technology to maintain efficiencies
- Opt for a Fair Market Value Lease to avoid the risk burden of aging technology

#### Establish a flexible asset management strategy

- Choose an Olympus Master Lease Agreement for financing from experts who understand Olympus technology
- Add on equipment and select different payment plans for ongoing acquisition needs
- Finance your Olympus OR Integration

#### Rely on your local Olympus Financial Services professional

- Get help determining which program aligns with your financial, business, technology, and budget objectives
- Tap into our expertise to identify key attributes that would drive an operating or capital lease structure
- Rely on our team of experts through the life of your equipment

#### Benefit from a total Olympus solution

- Receive invoices tailored to location, specialty, or profit/cost center
- Add related service, consumables, and other costs for a coordinated, itemized invoice solution
- Experience a complete solution that helps you fully benefit from your Olympus relationship

### We are the partner you can count on.



For more information, contact your Olympus Sales Representative or call 800-848-9024.